

# Steel segment

## INTRODUCTION AND HIGHLIGHTS

**EVRAZ is No. 1 among rail suppliers and the leader in the construction steel market in Russia. The Steel segment's primary focus is producing steel in the CIS from closely located raw materials to serve the domestic infrastructure and construction market while maintaining export flexibility.**

**Our Vision:**

- Be a world leader in rail production
- Be a leader on the Russian construction steel market
- Be an efficient producer of steel products for infrastructure projects



### Production highlights

<b>Crude steel</b> <b>11,121</b> kt	<b>Steel products</b> <b>10,853</b> kt
<b>Iron ore products</b> <b>13,515</b> kt	<b>Vanadium slag</b> <b>17,052</b> mtV

### Sales highlights<sup>1</sup>

<b>Semi-finished products</b> <b>4,703</b> kt	<b>Finished products</b> <b>5,377</b> kt
<b>Iron ore products</b> <b>1,980</b> kt	<b>Vanadium final products</b> <b>12,352</b> mtV

### Financial highlights

<p>Revenues</p> <p><b>US\$ 8,879 million</b></p> <p>▲ 14.7% year-on-year</p>	<p>EBITDA</p> <p><b>US\$ 2,672 million</b></p> <p>▲ 80.2% year-on-year</p>	<p>EBITDA margin</p> <p><b>30.1%</b></p> <p>19.2% in 2017</p>	<p>CAPEX</p> <p><b>US\$ 302 million</b></p> <p>▼ 15.6% year-on-year</p>
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<sup>1</sup> Sales to 3rd parties only.