

# Coal segment

## INTRODUCTION AND HIGHLIGHTS

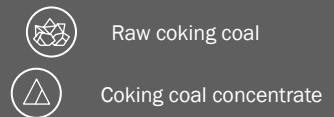
**EVRAZ ranks first among Russian coking coal producers. The Group offers integrated solutions to optimise the coal blend to a global clientele, and prides itself on being a reliable supplier. Coal and concentrate products are used by EVRAZ steelmaking divisions, as well as by third-party domestic customers and export clients in Europe and Asia. In 2018, EVRAZ expanded its export geography by sending its coal shipments to India.**

### Our Vision

EVRAZ strives to secure its leading positions on the Russian and global coking coal markets.

### Product portfolio

The product portfolio comprises a wide range of coking coal blends, including hard, semi-hard, and semi-soft.



### Production highlights



### Sales highlights<sup>1</sup>



### Financial highlights

#### Revenues

**US\$ 2,337**  
million

▲ 5.6% year-on-year

#### EBITDA

**US\$ 1,218**  
million

▼ 0.7% year-on-year

#### EBITDA margin

**52.1%**

55.4% in 2017

#### CAPEX

**US\$ 119**  
million

▼ 5.6% year-on-year

<sup>1</sup> Sales to 3rd parties only.